

# Defense Daily

## Army Awards \$11.2 Billion Training Support Work To Raytheon-Led Team

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*By Ann Roosevelt*

The Army yesterday awarded a 10-year, potentially \$11.2 billion Warrior Warfighter Field Operations Customer Support (FOCUS) contract to the Warrior Training Alliance (WTA), led by Raytheon [RTN] Training Services in partnership with Computer Sciences Corp. [CSC] and 64 partners.

The Raytheon-led team won out over the Warfighter FOCUS Alliance, a team led by General Dynamics [GD], which includes Lockheed Martin [LMT], Northrop Grumman [NOC] and SAAB.

The contract, the largest ever awarded by the Army Program Executive Office for Simulation, Training and Instrumentation (PEO STRI), consolidates and fully integrates the live, virtual and constructive training services at Army installations worldwide.

"As a result of consolidating the live, virtual and constructive contracts, the government will save approximately \$568 million over 10 years," Russ McBride, PEO STRI program manager for Field Operations, said.

The Warrior Training Alliance's job will be to ensure all the Army's training devices and equipment are ready when soldiers need to train.

Raytheon Vice President and Raytheon Technical Services Company President Rick Yuse said the company would serve as the prime contractor.

"As you may be aware, this is the first time the Army has asked a prime contractor to manage support for its live, virtual and constructive training programs," he said in a teleconference.

Warfighter FOCUS is a financial opportunity for the customer as well as Raytheon.

"The Warrior Training Alliance will deliver cost efficiencies to the customer, through consolidation and integration of many training programs, systems and services executed around the world," he said. Additionally, the strategic win leaves the company positioned for future growth in the training arena.

"On Warfighter FOCUS we will assist the Army in improving the readiness and effectiveness of U.S. soldiers worldwide," he said.

Mike Edwards, Warrior Training Alliance vice president and program manager, said, "We are ready now with a team that is already in place at 93 percent of the Army's training sites and managing some 99 percent of its training devices with proven performance."

Raytheon is the incumbent on the live training program, which will ensure continuity, he added. The team will incorporate CSC, the incumbent on virtual training for more than a decade, and then set up the constructive element.

CSC Defense Division President Austin Yerks said the fully collaborative team has worked on the Warrior FOCUS contract effort for more than two years. "This alliance will create an exceptionally

cost-effective and focused industry team that goes around the world training the Army across all three elements of live, virtual and constructive training...Our real clients are not the generals...our real clients are those young men and women in the field today."

The WTA currently delivers training life-cycle contractor support at 85 percent of the U.S. Army's live, virtual and constructive training sites worldwide, including major training centers such as the National Training Center, Ft. Irwin, Calif., providing the integrated solutions for warfighter needs.

The WTA leads training support at Combat Training Centers, and has completed more than 360 rotations, the company said.

The WTA's member companies deliver the majority of live, virtual and constructive training services to the Army, providing more than 550 million soldier training centers and hundreds of sites worldwide.

The Warfighter FOCUS program will enable the Army's transition to the most modern, collaborative and information-enabled training environment in the world. The WTA will deliver to PEO-STRI integrated, turnkey, life-cycle training services and support worldwide under an indefinite delivery-indefinite quantity contract.

The contract work will include support for training exercises and operations; maintenance for all training and range systems; curriculum development and instruction; management oversight and administrative support for contractor activities; and supply support for all government-owned property and material, the company said in a release.

More than 3,400 contractors currently serve more than 150 manned sites and 458 unmanned sites with training devices worldwide, the company said. Additionally, the WTA has established an innovative relationship with small businesses to take full advantage of as many entrepreneurial solutions and capabilities as possible, the statement said. Small business members will benefit from collective mentoring from Raytheon and CSC and further advance their capabilities through greater access to business-to-business training opportunities provided by the two companies.

Raytheon and CSC announced the formation of the WTA in February 2006. The two companies have successfully collaborated on complex programs in the past, including working together on the Air Force Space Command's Eastern Range for the past 17 years, Raytheon said in a statement at the time.